

## Investment opportunities:

### Eastern Slovakia region



#### Basic parameters:

**Population east-SK:** 1.585.300 citizens (Slovakia has 5,4mil.citizens in total)  
**Border region:** with Ukraine / Poland / Hungary  
**Unemployment:** 20%, is the reason why state aid towards FDI's is still given  
**Average wages:** 580,-€ /month total cost for operators / workers → gross wage 470,-€/month  
**Member state:** NATO and EU membership since 2004, Eurozone since 2009  
**Eurozone:** Eastern Slovakia has the lowest GDP/capita income of all euro-zone regions.  
**Košice Airport:** International airport with direct flights to Vienna, London, Prague and Bratislava  
**R4-Speedway:** Košice-Miskolc (HU) = 17km connected with Hungarian border 2x2 lanes  
**D1-Highway:** Bratislava – Košice = 438 km connected by highway end of year 2018

**Logistics:** **China-Russian** Trans-Siberian broad-gauge railroad ↔ W.-E. railroad switch.  
 GLIP – Global Logistics Intermodal Park in Kosice and single in a radius of 1000km.  
 Shipments from and to China can be delivered within 12 calendar days from here.

**Major Cities:** Slovakia's second and third biggest cities are here located namely Košice with 250.000 inhabitants and Prešov with 100.000 inhabitants. Košice was the European Cultural Capital in 2013 together with Marseille.

**Education:** Košice and Prešov cities which are 30km separated from each other and connected by highway have technical and other Universities with yearly 22.000 students.

**Industry:** Metallurgical, automotive, chemical and steel construction industries have been historically present in the region.

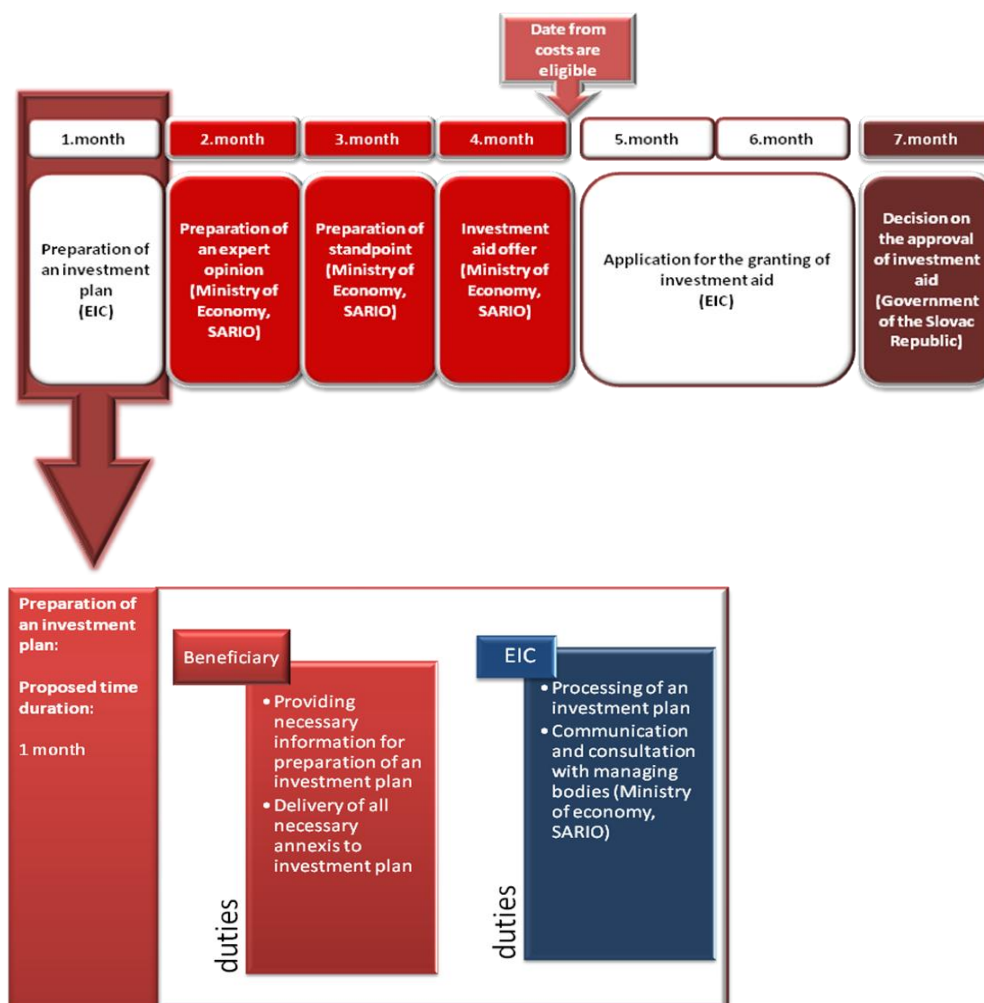
**Investors:** USSteel Corp. (Košice), Yazaki (Japan), LEAR Automotive (Prešov), Whirlpool (Poprad), MANITOWOC (Prešov), GETRAG-FORD (Kechnec), Honeywell (Prešov)

**EIC assisted more than 100 FDI companies ytd. having now their activities in this region:**  
 Aspel Group, Attent, Bridgwater, Brock Metals, Carmeuse, Claeys-Alidor, Leonidas, Gilbos, Aspel, Glunz & Jensen, HACO, Nexans, Trident Alloys, Plastiflex, Ter Molst, Westaflex, Legrand, VALEO, Mazak, GKN Land Systems, ICU Medical, Jonckheere Subcontracting, LVD, Falkensteiner, Van Geel, Verhofsté, DENYS, WILLEMEN, etc.

## Support towards FDI's – Foreign Direct Investors:

Slovak Government has revised and enhanced since 1<sup>st</sup> of July 2014 the State Aid law for new FDI investments. For eastern Slovakia where is the lowest GDP / capita the maximum of 35% state aid can be granted. A min. of 3 mil.€ investment (SME 1,5 mil.€) is required during the following 36 months following investment offer by MoE by creating min.40 new jobs. Cash grants and tax holiday can be provided based on the amount of new jobs created in the region. Min. 40% should be new machinery and the remaining can be purchased land, buildings or used equipment.

### Process of investment aid realization



FDI state aid incentives and EU-fund application references:

deposited 2004-2011

Van Geel (NL), LEGRAND (FRA), Glunz & Jensen (DK), GKN Land systems (UK), ICU Medical (USA), LVD Company (BEL), ASPEL (BEL), PLASTIFLEX (BEL), VALEO (FRA), FMTG-FALKENSTEINER (AUT), VERHOFSTÉ (BEL), GRANDWOOD (RUS), etc .

## INDUSTRIAL PARK CREATION: Eastern SLOVAKIA

### Vranov-IP:

<b>Size:</b>	16 hectares
<b>Infrastructure:</b>	completed year 2009
<b>Price:</b>	approx.0,15€/m2 rent price of land for 11 years (EU-funding)
<b>Additional info:</b>	purchase option is included in rent price
	secured area



### KOŠICE: GLIP - Global Logistic Intermodal Park next to USSteel:

<b>Size:</b>	550 hectares
<b>Connections:</b>	Located next to Interport: Transcontinental Intermodal Terminal
	Small –and Transsiberian railroad wide gauge on-site
<b>Price:</b>	22 €/m2 depending on readiness
	under development
<b>Additional info:</b>	several national and international developers
	zoned for industrial purpose
	BTS and BTO possibilities



June 1st, 2012

Dear Customers & Partners,

We have the pleasure to announce that EIC signed a Sales & Marketing agreement on 24th of April 2012 with company INTERPORT: [www.interport.sk/en](http://www.interport.sk/en) to jointly promote their container & bulk terminal as well as transport services using the **TIT – Transcontinental Intermodal Terminal** which connects Košice where the wide-gauge railroad starts, until the border with China.

For container as well as bulk shipments from Europe to Ukraine / Russia / Kazakhstan / China as well as Asian shipments direction Europe or CEE through the Western-European small gauge railroad terminal in Košice which is connected with the Trans-Siberian railroad we are hereby ready to receive your quotation requests.

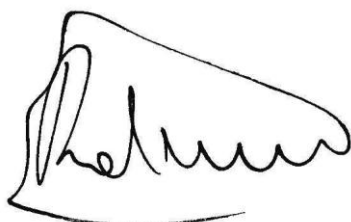
Shipments are possible for deliveries as far as Beijing or Pyongyang but mainly Ukraine, Russia and western or central China or opposite direction.

For any quotations for shipments WE - CEE– Asia or direction Asia – CEE - WE, please contact Mr. Vladimir Dudinsky: [vlado.dudinsky@eastic.sk](mailto:vlado.dudinsky@eastic.sk) at +421 905 432 418.

We believe that using this TIT terminal opportunity located in Košice we will be able to offer you not only lead-times of 10 days thanks to the newly opened wide-gauge railroad in Kazakhstan but competitive prices as well versus the current 6-7 weeks maritime freight offering with limited tonnage per container.

We hope to hear from you soon for any TIT – Interport container or bulk shipment requests.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Dany R.E. Rottiers', written in a cursive style.

Dany R.E. Rottiers  
Executive Director  
Honorary Consul, Kingdom of Belgium